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ATTA	<u>CHME</u>	<u>ENT 3</u>	: HIGH VOLUM	<u>E DORAL PAC</u>	KAGE PROM	<u>OTIO</u>	<u>NS</u>	TB3	2GIF >
ONSER	TS, PAC	KED 1	00/SKU, WILL BE SH	HIPPED TO RETAIL	REPS FOR EACH	PRON	IOTION.		
_	-		NJUNCTION WITH N						
			NE 300-500 CARTON D			RE W/N	ARCH PROMO	TION.	
			ader Card, 2 Side Cards a						
P.O.S. it	ems are to	be plac	ced in appropriate Display	, based upon number o	f offers designated.			<u>-</u>	
WILL B	E SHIPPI	ED W/	VAP DELIVERY - NO	ACTION REQUIR				<u>D</u>	ORAL
SR TER R	RR TERR	ACCT	ACCOUNT NAME	ADDRESS .	City.	STATE	SUPPLIER (DELIVERY)	<i>.#</i> D ispl ays	#/ Offers Per Display (20)
162202	162239	171473	SHAMPINE'S TOBACCO/L	322 STATE ST	CARTHAGE	NY	N.CNTRY	16	320
162203	162231	703515	C&C TOBACCO OUTLET	109 N MEADOW ST	ITHACA	NY	F&T	16	320
162203	162233	294072	ETC ETC	ROUTE 23	ONEONTA	NY	JONES MC	11	220
162204	162223	635914	SMOKIN JOES TOB SHOP	SR 171	SUSQUEHANNA	PA	JM TO ADVISE	6	120
162204	162223	705046	SMOKIN JOES TOB SHOP	RR 1 BOX 1655	FRIEND\$VILLE	PA	JM TO ADVISE	5	100
162204	162228	676785	SMOKIN JOES	300 N ELMIRA ST	SAYRE	PA	JM TO ADVISE	4	80
162204	162228	310108	SHEDDENS WHOLESALE	RT. 14	FASSETT	PA	NON-VAP KLEIN	16	320
162204	162226	621026	DAHULICH DIST. INC.	DBA WOLCOTTS BEV&T	ENDICOTT	NY	HERKIMER	16	320
162204	162223	819485	ROBS COUNTRY MKT,INC	RT. 11	GREAT BEND	PA	KLEIN	11	220
162204	162223	651111	FAMILY FARM	106 MAIN ST	SUSQUEHANNA	PA	KLEIN	11	220
162204	162226	763827	HES #32276	357 STATE ST	BINGHAMTON	NY	KEYSTONE	16	320
162208	162220	422035	PIKES CREEK BEVERAGE	RR 3 BOX 141	HUNLOCK CREEK	PA	KLEIN	11	220
162208	162220	621400	SMOKE SIGNALS	120 S RIVER ST	PLAINS	PA	KLEIN	16	320
162208	162222	291931	PLAZA BEVERAGE, INC.	3 RACHAEL_DR-	PITTSTON	PA	KLEIN	16	320
162209	162225	689353	SMOKIN JOES TOBACCO	EAGLE GLEN S/C	E STROUDSBURG	PA	JM TO ADVISE	3	60
162209	162225	674333	SMOKIN JOES	270 W ROOSEVELT HWY	WAYMART	PA	JM TO ADVISE	2	40
162209	162223	660922	DISCOUNT TOBACCO SHP	1129 MAIN ST	PECKVILLE	PA	NON-V KLEIN	16	320
162209	162222	185719	BILLS SUPERMARKET	RD#6 PO BOX 6220	MOSCOW	PA	NON-V ASSOC 024660	11	220
162209	162225	517722	LAKE REGION IGA	ROUTE 6 & 590	HAWLEY	PA	NON-V MID VAL	11	220
162210	162233	594068	CATSKILL DISCOUNT BV	190 MILL ST	LIBERTY	NY	MNTN	11	220
162210	162227	130056	TOBI CORP.	6 DOLSON AVE	MIDDLETOWN	NY	EMPIRE	11	220
2 Count						:		236	4720

	ATTA	СНМЕ	NT 3	: HIGH VOLUM	E DORAL PAC	KAGE PROM	OTIO	NS		
<u> </u>				OO/SKU, WILL BE SH						
Ī	USE ON	ISERT I	N CON	JUNCTION WITH N	IORMAL DISCOUN	ITING.				
(ONE P.O	.S. KIT A	AND ON	NE 300-500 CARTON D	ISPLAY WILL BE SHIP	PED TO EACH STO	RE W/N	1ARCH PROMO	rion.	
				ader Card, 2 Side Cards &						
F	O.S. ite	ms are to	be plac	ed in appropriate Display	, based upon number o	f offers designated.				
h	WILL BE	SHIPPI	ED W/Y	VAP DELIVERY - NO	ACTION REQUIR	ED BY SALES / RE	TAIL	REPS	D	ORAL
5	R TERR	RR TERR	ACCT	Account America	ADDRESS	City	STATE	SUPPLIER (DELIVERY)	p 和	∓# Offers Per Display (20)
1	162301	163830	633761	MINOR'S DISCOUNT BEV	292 LAKE STREET	ST ALBANS	VΤ	DOWLINGS	6	120
	162302	162325	114561	NEXT DOOR	RT 7	POWNAL	VT_	SAM FR	7	140
	162302	162325	623997	SHORT STOP VARIETY	MAIN STREET	BENNINGTON	VT	SAM FR	5	100
	162302	162325	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VΤ	J GALANES	5	100
1	162302	162325	386834	N BENNINGTON VARIETY	BANK STREET EXT	N BENNINGTON	Vτ	SAM FR	5	100
Ī	162302	162320	494957	POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	VT	SAM FR	5	100
ļ	162302	162325	114564	BILLMONTS COUNTRY ST	RT 8	STAMFORD	VΤ	PINE ST	5	100
	162302	162320	657371	BEVERAGE KING	RTE 4A	BOMOSEEN	VT	SAM FR	5	100
1	162302	162320	576908	WELLS TRADING POST	RTE 30	WELLS	VΓ	SAM FR	5	100
T	162303	162322	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY	FINKLE	10	200
	162303	162324		BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY	FINKLE	5	100
23 (Count						 -		63	1260

ATTA	CHME	<u>NT 3</u>	: HIGH VOLUN	IE DORAL PA	CKAGE PRO	MOTIC	<u>NS</u>		
ONSERT	rs, PAC	KED 1	OO/SKU, WILL BE S	HIPPED TO RETAI	L REPS FOR EAC	CH PRO	MOTION.		
USE ON	ISERT II	N CON	JUNCTION WITH	NORMAL DISCOL	INTING.				
ONE P.O	.S. KIT A	ND ON	NE 300-500 CARTON	DISPLAY WILL BE SH	IPPED TO EACH ST	TORE W/	MARCH PROMO	TION.	
P.O.S. Kin	t Includes	: 1 He	ader Card, 2 Side Cards	& 1 Large Paster.					
P.O.S. ite	ms are to	be plac	ed in appropriate Displa	iy, based upon number	of offers designated	í.			
WILL RE	CHIPPI	ED W/	VAP DELIVERY - NO	ACTION PEOLI	DED BY CALEC /	DETAIL	DCDC	1	ODA
THILL DE	, 7111111	2D 117	A VI. DEFLA FY I - IA	J ACTION REQUI	KED DI SALES /	VEIVIE	KEra	I^{-1} , I^{-1}	ORAL
<u> </u>			ACCOUNTENAMES 1			STATE	S UPPLIER		## Offers Per Display (20)
		ACCT					A SUPPLIER	13.00 Asia	## Offers Per
SR TERR I	RR TERR	ACCT 765525	ACCOUNTENAMED	ADDRESS 4	City.	STATE	Asupplier (OELIVERY)	#/ bisplays	量制 Offers Per D isplay (20)

ONSERT	rs. PAC	KED 1	OO/SKU, WILL BE SH	IPPED TO RETAIL	REPS FOR EACH	PRON	IOTION.		
	_		JUNCTION WITH N						
			NE 300-500 CARTON D			RE W/N	ARCH PROMO	TION.	
			ader Card, 2 Side Cards (T			
O.S. ite	ms are to	be plac	ed in appropriate Display	, based upon number o	f offers designated.				
WILL BE	SHIPPI	D W/Y	VAP DELIVERY - NO	ACTION REQUIRE	ED BY SALES / R	ETAIL	REPS	per d	ORAL
, S			ACCOUNTINAME		\$2000年12日本位 \$4000年12日本位	增量			
163801	163827	679787	PAULS REDEMPTION CTR	RR #1/U.S. RTE. 5	DERBY	VT	HIBBERT_	4	80
163802	163822	103182	THE COUNTRY MILE	RT 31	GREENVILLE	NH	NG GURNSEY	9	180
163802	163821	643587	CHAS GEM	RTE 10	WINCHESTER	NH	NG GURNSEY	4	80
163802	163822	103172	RT. 13 STATELINE CON	RT 13	BROOKLINE	NH	AUBURN	9	180
163802	163821	104065	THE BIG S	48 MANNING HL	WNCHESTER	NH	NG GURNSEY	9	180
163802	163821	230124	BOTTOMS UP	ROUTE 12	FITZWILLIAM	NH	PINE ST	4	80
163802	163822	103186	STATE LINE VARIETY	RT 31 & 124	GREENVILLE	NH	NH TOBAC	4	80
163802	163821	230117	STATELINE GROCERY	ROUTE 12	FITZWILLIAM	NH	NG GURNSEY	9	180
163802	163821	104063	KULICKS SUPER MARKET	WARWICK RD	WINCHESTER	NH	NON-V NG GURNS	4	80
163802	163822	559739	HARDSCRABBLE VAR.	880 VALLEY RD	GREENVILLE	NH	NH TOBAC	9	180
163803	163821	278707	ROUTE 63 COUNTRY	525 NORTHFIELD ROAD	HINSDALE	NH	тві	5	100
163803	163821	733076	RIVERSIDE GROCERY	RTE 9	WCHESTERFIELD	NH	NG GURNS	9	180
163803	163821	605251	5 STAR BEVERAGE	25 RIVER ST	NORTH WALPOLE	NH	ТВІ	4	80
163804	163827	317529	BEVERAGE KING #1	INTERCHANGE DR	WEST LEBANON	NH	NG GURNS	4	80
163804	163827	630255	T&R SIDELINES	22 BRIDGE ST	WEST LEBANON	NH	NG GURNS	9	180
163805	163820	064556	FOODS PLUS CONV.	ROUTE 125	PLAISTOW	NH	AUBURN	9	180
163805	163820	103059	BUTCHER BOY MKT	RT 28	SALEM	NH	тві	9	180
163805	163820	103056	TEXACO PAYSAVER	531 S BROADWAY	SALEM	NH	AH NOTINI	_ 9	180
163805	163820	346403	POST TIME	375 S BROADWAY	SALEM	NH	NH TOBAC	9	180
163805	163820	689422	WORLD FAMOUS STATELN	24 BRIDGE ST	PELHAM	NH	AH NOTINI	9	180
163805	163820	103073	RAYS STATELINE MKT	4 MAMMOTH RD	PELHAM	NH	NH TOBAC	9	180
163805	163820	103069	R&B SUPERETTE	59 BRIDGE ST	PELHAM	NH	AH NOTINI	9	180
163805	163820	104514	SHYERS LOBSTER POUND	RT 28	SALEM	NH	AH NOTINI	4	80
163805	163820	702662	SIGNAL VARIETY	RT. 125	PLAISTOW	NH	тві	9	180
163805	163820	611422	FIRST CHANCE	DBA PELHAM MÖBIL	PELHAM	NH	NH TOBAC	9	180
163806	163826	677682	CASE N KEG LACONIA	JEFF MORIN ENTERPRIS	LACONIA	NH	CAPITAL	4	80

_										
	<u>ATTA</u>	CHME	<u> ENT 3</u>	<u>: HIGH VOLUI</u>	<u>ME DORAL PAC</u>	KAGE PROM	OTIC	<u>NS</u>	-	
Ī	ONSER	TS, PAC	CKED 1	00/SKU, WILL BE	SHIPPED TO RETAIL	REPS FOR EACH	PRON	OTION.		
	USE OI	NSERT I	N CO	VJUNCTION WITH	NORMAL DISCOU	NTING.				
	ONE P.C	S. KIT	AND O	NE 300-500 CARTON	DISPLAY WILL BE SHIE	PPED TO EACH STO	RE W/N	ARCH PROMO	TION.	
1	P.O.S. K	it Include	s: 1 He	ader Card, 2 Side Card	ls &t 1 Large Paster.					
1	P.O.S. it	ems are to	o be pla	ced in appropriate Dispi	lay, based upon number o	of offers designated.			_	
Ţ	WILL B	E SHIPP	ED W/	VAP DELIVERY - N	O ACTION REQUIR	ED BY SALES / RE	TAIL	REPS	D	ORAL
	, 			ACCOUNT NAMES	· · · · · · · · · · · · · · · · · · ·	¢ cny	STATE	ライン ジストSUPPLIER (* (DELIVE R Y)	# Di spla ys	#/ Offers Per Display (20)
	163806	163826	412188	CASE N KEG	MILL STREET	MEREDITH	NH	PINE ST .	4	80
	163806	163826	755792	CORNER MARKET	201/2 WALKER STREET	CONCORD	NH	TBI	4	80
	163807	163823	572626	AYOTTES STATELINE	100 RIVER RD	HUDSON	NH	NH TOBAC	9	180
	163807	163823	490714	ANDY'S STATELINE	83 RIVER RD	HUDSON	ИH	TBI	9	180
T	163808	163824	486298	MS. MARKET	176 SAGAMORE ST	MANCHESTER	NH	AH NOTINI	9	180
38 (Count								220	4400
) ra	nd Count						, i			

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ATTA	CHME	<u>NT 3</u>	: HIGH VOLUMI	E MEGA DORA	L PACKAGE	PRO	MOTIONS		
THIS PR	OMOT	ION W	VILL BE SHIPPED IN	QUANTITIES AS D	ESIGNATED.				
SHIPME	NT WIL	LBEN	AADE IN CONJUNC	TION WITH FEBRU	JARY VAP PROM	OITO	N.		
			ED BY SALES / RETAIL					ND PLACE	D.
	4 7 5 4	3.8 6-9	ACCOUNT NAME AND A	建筑 不 知 期性	海 中国	1,4,8	L) SUPPLIER (DELIVERY METHOD)		# Offers Per Display (20)
162210	162227	130056	TOBI CORP.	6 DOLSON AVE	MIDDLETOWN	NY	EMPIRE	11	220
162203	162231	703515	C&C TOBACCO OUTLET	109 N MEADOW ST	ITHACA	NY	F&T	16	320
162204	162226	621026	DAHULICH DIST. INC.	DBA WOLCOTTS BEV&T	ENDICOTT	NY	HERKIMER	14	280_
162203	162233	294072	ETC ETC	ROUTE 23	ONEONTA	NY	JONES Mc	11	220
162204	162226	763827	HES #32276	357 STATE ST	BINGHAMTON	NY	KEYSTONE	16	320
162204	162223	819485	ROBS COUNTRY MKT,INC	RT. 11	GREAT BEND	PA	KLEIN	11	220
162204	162223	651111	FAMILY FARM	106 MAIN ST	SUSQUEHANNA	PA	KLEIN	11	220
162208	162220	422035	PIKES CREEK BEVERAGE	RR 3 BOX 141	HUNLOCK CREEK	PA	KLEIN	11	220
162208	162220	621400	SMOKE SIGNALS	120 S RIVER ST	PLAINS	PA	KLEIN	16	320
162208	162222	291931	PLAZA BEVERAGE, INC.	3 RACHAEL DR	PITTSTON	PA	KLEIN	16	320
162210	162233	594068	CATSKILL DISCOUNT BV	190 MILL ST	LIBERTY	NY	MOUNTAIN	11	220
162202	162239	171473	SHAMPINE'S TOBACCO/L	322 STATE ST	CARTHAGE	NY	N. COUNTRY	16	320
162204	162223	635914	SMOKIN JOES TOB SHOP	SR 171	SUSQUEHANNA	PA	No Delivery Method	0	0
162204	162223	705046	SMOKIN JOES TOB SHOP	RR 1 BOX 1655	FRIENDSVILLE	PA	No Delivery Method	0	0
162204	162228	676785	SMOKIN JOES	300 N ELMIRA ST	SAYRE	PA	No Delivery Method	0	0
162209	162225	689353	SMOKIN JOES TOBACCO	EAGLE GLEN S/C	E STROUDSBURG	PA	No Delivery Method	0	0
162209	162225	674333	SMOKIN JOES	270 W ROOSEVELT HWY	WAYMART	PA	No Delivery Method	0	0

ATTA	CHME	NT 3	: HIGH VOLUMI	E MEGA DOR	AL PACKAG	E PRO	MOTIONS		
THIS PR	OMOT	ION W	VILL BE SHIPPED IN	QUANTITIES AS	DESIGNATED.				
SHIPME	NT WIL	L BE N	AADE IN CONJUNC	TION WITH FEBI	RUARY VAP PRO	OITOMO	N.	-	
			ED BY SALES / RETAIL					ND PLACE	D
			I IS ON VAP, THEY WILL			YS AS WEL	L)	- Person of a second	
1. 持有	2. 医髓	Aller		LEA IN LABORATION	Section 1		SUPPLIER		HU Offers Dor
SR TERR	RR TERR	ÂCCT	ACCOUNT NAME	ADDRESS	CITY	STATE	METHOD)	#/ MEGA	Display (20)
			not signed up on VAP, bu		lier that ships VAP.				
Therefore,	they hav	e been a	ndded to the noted VAP su	pplier's promotional l	ist				
162209	162222	185719	BILLS SUPERMARKET	RD #6 PO BOX 6220	MOSCOW	PA	NON-V ASSOC 024660	11_	220
162209	162223	660922	DISCOUNT TOBACCO SHP	1129 MAIN ST	PECKVILLE	PA	NON-V KLEIN	16	320
162209	162225	517722	LAKE REGION IGA	ROUTE 6 & 590	HAWLEY	PA	NON-V MID VALLEY	11	220
162204	162228	310108	SHEDDENS WHOLESALE	RT. 14	FASSETT	PA	NON-V KLEIN	16	320
22 Count								214	4280

DATAGRAB

ATTA	CHME	NT 3	: HIGH VOLUME	MEGA DORA	L PACKAGE	PRO	MOTIONS		
THIS PR	OMOT	ION W	VILL BE SHIPPED IN C	QUANTITIES AS D	ESIGNATED.				i
SHIPME	NT WIL	LBEN	ADE IN CONJUNC	TION WITH FEBRU	IARY VAP PROM	OTIO	N.		
			ED BY SALES / RETAIL					ND PLACE	D.
(NOTE TH			I IS ON VAP, THEY WILL		NAL VAP DISPLAYS	AS WEL	L)	i ingana ingan	angele on the state of the state of
SR TERR		S. Charles	ACCOUNT NAME	正知 副高度 自任 电自动线线	CITY	STATE	SUPPLIER (DELVERY)	#/ MEGA Displays	# Offers Pera Display (20)
162301	163830	633761	MINOR'S DISCOUNT BEV	292 LAKE STREET	ST ALBANS	VT	DOWLINGS	6	120
162303	162322	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY	FINKLE	10	200
162303	162324	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY	FINKLE	5	100
162302	162325	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VT	J GALANES	3	60
162302	162325	114564	BILLMONTS COUNTRY ST	RT 8	STAMFORD	VT	PINE ST	5	100
162302	162325	114561	NEXT DOOR	RT 7	POWNAL	VT	SAM FR	5	100
162302	162325	623997	SHORT STOP VARIETY	MAIN STREET	BENNINGTON	VΤ	SAM FR	5	100
162302	162325	386834	N BENNINGTON VARIETY	BANK STREET EXT	N BENNINGTON	VT	SAM FR	5	100
162302	162320	494957	POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	ντ	SAM FR	5	100
162302	162320	657371	BEVERAGE KING	RTE 4A	BOMOSEEN	VT	SAM FR	5	100
162302	162320	576908	WELLS TRADING POST	RTE 30	WELLS	Vī	SAM FR	5	100
23 Count								59	1180

ATTA	CHME	NT 3	: HIGH VOLUM	E MEGA DOR	AL PACKAGE	PRO	MOTIONS		
THIS PR	OMOT	ION V	VILL BE SHIPPED IN	QUANTITIES AS	DESIGNATED.				
SHIPME	NT WII	L BE N	ADE IN CONJUNC	TION WITH FEBR	UARY VAP PRO	MOTIC	N.		
			ED BY SALES / RETAIL					ND PLACE	D.
(NOTE TI	IAT IF A	CCOUNT	IS ON VAP, THEY WILL	BE RECEIVING ADDIT	IONAL VAP DISPLAY	S AS WEI	.L)		
SR TERR	្តាំ ស្រុកសង្គិ	4	ACCOUNT NAME	ADDRESS	CITY	STATE	SUPPLIER (DELIVERY METHOD)		# Offers Per: Display (20)
162601	162625	765525	FRONTIER BEVERAGE	121 GRANT ST	BUFFALO	NY	BFLO TOBACCO	5	100
162603	162625	396973	PARKSIDE DRUG	975 BROADWAY ST	BUFFALO	NY	DERIGO	6	120
6 Count								11	220

ATTA	CHME	NT 3	: HIGH VOLUMI	MEGA DORA	L PACKAGE	PRO	MOTIONS		
THIS PR	OMOT	ION V	VILL BE SHIPPED IN (QUANTITIES AS D	ESIGNATED.				
SHIPME	NT WIL	L BE N	ADE IN CONJUNC	TION WITH FEBRU	ARY VAP PRON	10TIO	N.		
			ED BY SALES / RETAIL					ND PLACE	D.
			I IS ON VAP, THEY WILL					्र मुख ्यात् सम्बद्धाः	
	إنظه نهاء		ACCOUNT NAME	1. 一个一个一个人就会看着他们就是一个	医甲基基二甲基乙酰基 经流产品	Bill L	(DELIVERY	#/ MEGA	#/ Offers Pers Display (20)
SR TERR	RR TERR	ACCT	ACCOUNT NAME: 1995 (1993)		i	STATE	METHOD)		
163805	163820		TEXACO PAYSAVER	531 S BROADWAY	SALEM	NH _	AH NOTINI	9	180
163805	163820	689422	WORLD FAMOUS STATELN	24 BRIDGE ST	PELHAM	NH	AH NOTINI	9	180
163805	163820	103069	R&B SUPERETTE	59 BRIDGE ST	PELHAM	NH	AH NOTINI	9	180
163805	163820	104514	SHYERS LOBSTER POUND	RT 28	SALEM	NH	AH NOTINI	4	80
163808	163824	486298	MS. MARKET	176 SAGAMORE ST	MANCHESTER	NH	AH NOTINI	9	180
163802	163822	103172	RT. 13 STATELINE CON	RT 13	BROOKLINE	NH	AUBURN	9	180
163805	163820	064556	FOODS PLUS CONV.	ROUTE 125	PLAISTOW	NH	AUBURN	9	180
163806	163826	677682	CASE N KEG LACONIA	JEFF MORIN ENTERPRIS	LACONIA	NH	CAPITAL	4	80
163801	163827	679787	PAULS REDEMPTION CTR	RR #1/U.S. RTE. 5	DERBY	VT	HIBBERT	4	80
163803	163821	733076	RIVERSIDE GROCERY	RTE 9	W CHESTERFIELD	NH	NG GURNSEY	9	180
163804	163827	317529	BEVERAGE KING #1	INTERCHANGE DR	WEST LEBANON	NH	NG GURNSEY	4	80
163804	163827	630255	T&R SIDELINES	22 BRIDGE ST	WEST LEBANON	NH	NG GURNSEY	9	180
163802	163822	103182	THE COUNTRY MILE	RT 31	GREENVILLE	NH	NG GURNSEY	9	180
163802	163821	643587	CHAS GEM	RTE 10	WINCHESTER	NH	NG GURNSEY	4	80
163802	163821	104065	THE BIG S	48 MANNING HL	WINCHESTER	NH	NG GURNSEY	9	180
163802	163821	230117	STATELINE GROCERY	ROUTE 12	FITZWILLIAM	NH	NG GURNSEY	9	180
163802	. 163822	103186	STATE LINE VARIETY	RT 31 & 124	GREENVILLE	NH	NH TOBAC	4	80
163802	163822	559739	HARDSCRABBLE VAR.	880 VALLEY RD	GREENVILLE	ИН	NH TOBAC	9	180
163805	163820	346403	POST TIME	375 S BROADWAY	SALEM	NH	NH TOBAC	9	180
163805	163820	103073	RAYS STATELINE MKT	4 MAMMOTH RD	PELHAM	NH	NH TOBAC	9	180
163805	163820	·	FIRST CHANCE	DBA PELHAM MOBIL	PELHAM	NH	NH TOBAC	9	180
163807	163823		AYOTTES STATELINE	100 RIVER RD	HUDSON	NH	NH TOBAC	9	180
163802	163821	104063	KULICKS SUPER MARKET	WARWICK RD	WINCHESTER	NH	NON-V NG GURNS	0	0
163802	163821		BOTTOMS UP	ROUTE 12	FITZWILLIAM	NH	PINE ST	4	80

ATTA	CHME	NT 3	: HIGH VOLUM	E MEGA DORA	L PACKAGE	PRO	MOTIONS		
THIS P	ROMOT	ION V	VILL BE SHIPPED IN	QUANTITIES AS D	ESIGNATED.				
SHIPM	ENT WII	LL BE N	MADE IN CONJUNC	TION WITH FEBRU	JARY VAP PROI	MOTIO	N.		
			ED BY SALES / RETAIL					ND PLACE	D.
(NOTE T	HAT IF A	CCOUN	T IS ON VAP, THEY WILL	BE RECEIVING ADDITION	ONAL VAP DISPLAYS	S AS WEL	L)		
id diza	RR TERR	and the second	ACCOUNT NAME	ADDRESS		STATE	SUPPLIER (DELIVERY- METHOD)	#/ MEGA Displays	# Offers Per
163806	!!!		CASE N KEG	MILL STREET	MEREDITH	NH	PINE ST	4	80
163803	163821	278707	ROUTE 63 COUNTRY	525 NORTHFIELD ROAD	HINSDALE	NH	тві	5	100
163803	163821	605251	5 STAR BEVERAGE	25 RIVER ST	NORTH WALPOLE	NH	тві	4	80
163805	163820	103059	BUTCHER BOY MKT	RT 28	SALEM	NH	тві	9	180
163805	163820	702662	SIGNAL VARIETY	RT. 125	PLAISTOW	NH	TBI	9	180
163806	163826	755792	CORNER MARKET	201/2 WALKER STREET	CONCORD	NH	ТВІ	4	80
163807	163823	490714	ANDY'S STATELINE	83 RIVER RD	HUDSON	NH	ТВІ	9	180
38 Count Grand Count								216	4320

TO BE UTILIZED FOR RESIDUAL AMOUNTS FROM DORAL VAP/ NATIONAL PROMOTIONS AT IDENTIFIED HIGH VOLUME ACCOUNTS.
ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

ı								CANADA STATE		
D	IVIS	<u> 10N 1</u>	<u>622</u>		DIVISION ALLOCAT	ION:	'	4,320 OFFERS (216 Displays)		
M	AKE NE	CESSARY C	HANGE!	S TO STORE LIST (ADD/REM	OVE LOCATIONS)			JMc ALLOCATION: 400 (20 Displays)		
	3	4.00 M		Water Control of the	(14年2月1日) (14年1月 1日)	#STATE		(20 per Display) to be placed		
	162201	162239	130277	AHNAWATE CÖRNER ST	ROOSEVELTOWN	NY		100 Test 100		
1	162201	162239	088363	AKWESAANE TOB SHOP	ROOSEVELTOWN	NY	7			
ewline	162201	1622 39	520885	G & G TOBACCO	ROOSEVELTOWN	NY				
7	162201	162239	130280	OIONKWAONWE SMOKE S	ROOSEVELTOWN	NY		A STATE OF THE STA		
$ egthinspace{1.5em} otag$	162201	162280	522487	WILD BILL'S ONE STOP	HOGANSBURG	NY				
$ egthinspace{1.5em} otag$	162201	163830	436499	B&M SMOKESHOP	HOGANSBURG	NY				
1	162201	163830	492340	GANIENKEH	ALTONA	NX.				
\nearrow	162201	163830	539530	GRACE & ALLAN'S	вомвач	NY		€@n		
1	162201	163830	583694	J & B TOBACCO	HOGANSBURG	NY		4/0		
\mathcal{F}	162201	163830	596086	J.E.N. TOBACCO	вомвау	NY				
	162201	163830	562598	KANIENKEHAKA GAS	HOGANSBURG	NY		***		
\mathcal{F}	162202	162239	171473	SHAMPINE'S TOBACCO/L	CARTHAGE	NY		320		
1	162203	162231	703515	C&C TOBACCO OUTLET	ITHACA	NY		320		
	162203	162233	294072	ETC ETC	ONEONTA	NY		220		
	162204	162223	651111	FAMILY FARM	SUSQUEHANNA	PA		220		
$ egthinspace{-2mm}$	162204	162223	819485	ROBS COUNTRY MKT,INC	GREAT BEND	PA		220		
abla	162204	162223	635914	SMOKIN JOES TOB SHOP	SUSQUEHANNA	PA	(ML)	JMc To Allocate		
厂	162204	162223	705046	SMOKIN JOES TOB SHOP	FRIENDSVILLE	PA	(ML)	JMc To Allocate		

11/14/96HIVOL22D.XLS

Page 1

Updated 31

DORAL

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	<u>DIVIS</u>	<u>ION 1</u>	<u>622</u>		DIVISION ALLOCATI	ON:		4,320 OFFERS (216 Displays)
h	MAKE NE	CESSARY C	CHANGE:	S TO STORE LIST (ADD/REM	OVE LOCATIONS)	•		JMc ALLOCATION: 400 (20 Displays)
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	SR TERR	RRIERR	ACCT	ACCOUNTINATE	СПУ	STATE		Indicate number of Offers (20 per Display) to be placed
	162204	162226	621026	DAHULICH DIST. INC.	ENDICOTT	NY		320
V	162204	162226	763827	HES #32276	BINGHAMTON	NY		320
4	162204	162228	310108	SHEDDENS WHOLESALE	FASSETT	PA		320
4	162204	162228	676785	SMOKIN JOES	SAYRE	PA	(JM)	JMc To Allocate
4	162205	162230	641087	ONONDAGA NATION	NEDROW	NY		
4	162205	162230	477231	ONONDAGA NATION	NEDROW	NY		
Ŧ	162208	162220	422035	PIKES CREEK BEVERAGE	HUNLOCK CREEK	PA		220
V	162208	162220	621400	SMOKE SIGNALS	PLAINS	PA		320
4	162208	162222	291931	PLAZA BEVERAGE, INC.	PITTSTON	PA		320
4	162209	162222	185719	BILLS SUPERMARKET	MOSCOW	PA		220
4	162209	162223	660922	DISCOUNT TOBACCO SHP	PECKVILLE	PA		320
4	162209	162225	517722	LAKE REGION IGA	HAWLEY	PA		220
4	162209	162225	674333	SMOKIN JOES	WAYMART	PA	(JM)	JMc To Allocate
F	162209	162225	689353	SMOKIN JOES TOBACCO	E STROUDSBURG	PA	(ML)	JMc To Allocate
7	162210	162227	130056	TOBI CORP.	MIDDLETOWN	NY		220
4	162210	162233	594068	CATSKILL DISCOUNT BV	LIBERTY	NY		220
	TOTAL L	OCATIO	NS: 34		TOTALS	प्रतिहरी		4320

RESERVATION ACCOUNTS
WILL NOT PARTICIPATE IN PKG. PROMOTIONS! KLM

TO BE UTILIZED FOR RESIDUAL AMOUNTS FROM DORAL VAP/ NATIONAL PROMOTIONS AT IDENTIFIED HIGH VOLUME ACCOUNTS. ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION. DORAL DIVISION 1623 **DIVISION ALLOCATION:** 1.360 OFFERS (68 Displays) MAKE NECESSARY CHANGES TO STORE LIST (ADD/REMOVE LOCATIONS) Indicate number of Offers SRITERR TRATTERS (VOICE: AVOICULAR DAMES : E.T. (20) per Display to be placed. 724066 CIGARETTE WAREHOUSE 162301 (PLATTSBURGH ĺΝΥ 6 VT 162301 163830 633761 MINOR'S DISCOUNT BEV IST ALBANS VT 5 162302 162320 657371 BEVERAGE KING BOMOSEEN 5 162302 162320 494957 POULTNEY CASH MARKET POULTNEY VT VT 5 162302 162320 576908 WELLS TRADING POST WELLS 114564 BILLMONTS COUNTRY ST VΤ 5 162325 ISTAMFORD 162302 5 386834 N BENNINGTON VARIETY N BENNINGTON VT 162302 162325 7 162302 162325 114561 NEXT DOOR IPOWNAL VT 5 162302 162325 623997 SHORT STOP VARIETY BENNINGTON VT 162302 162325 114544 SMOKERS DEN BENNINGTON VT 5 162303 162322 619977 COUNTRY FEED STORE AMSTERDAM NY 10 5 130283 BEEBE'S SERVICE STA 162303 162324 SCHENECTADY NY TOTAL LOCATIONS: 12 TOTALS

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Page 1

TO BE UTILIZED FOR RESIDUAL AMOUNTS FROM DORAL VAP/ NATIONAL PROMOTIONS AT IDENTIFIED HIGH VOLUME ACCOUNTS.
ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

							DORAL		
DIVIS	ION 1	626		DIVISION ALLOCAT	ION:		240 OFFERS (12 Displays)		
MAKE NE	CESSARY (CHANGE	S TO STORE LIST (ADD/REI	MOVE LOCATIONS)	·		(INCLUDES CAA ALLOCATION)		
SR TERR	RRTERR	ACCT	ACCOUNT NAME	CITY S	STATE	美 之。 程元 七十	Indicate number of Offers (20 per Display) to be place d		
162601	162625	765525	FRONTIER BEVERAGE	BUFFALO	NY		120	ĺ	
162601	162626	363986	HANK'S SMOKE SHOP	LEWISTON	NY				
162601	162626	349196	JAY'S	LEWISTON	NY			i	
162601	162626	790191	MIKE'S TRADING POST	SANBORN	NY				
162601	162626	422076	NO BLANKET	SANBORN	NY				
162601	162626	349198	RANDY'S SMOKE SHOP	LEWISTON	NY				
162601	162626	303562	SMOKIN' JOES #1	SANBORN	NY /				
162601	162626	630311	SMOKIN' JOES #3	LEWISTON	NX		Para		
162601	162626	422077	SMOKIN' JOES #4	SANBORN	NY		601,V,1017 R	_	
162601	162626	579200	SMOKIN' JOES V	SANBORN	NY		1000 16/2//	/,	
162601	162629	031899	TZETZO BROS.	KENMORE	2		- 5 4	4	
162602	162622	601185	49 EXPRESS	BASOM	NY			ĺ	
162602	162622	197949	JAN'S TOBACCO SHOP	BASOM	NY			l	
162602	162622	598116	T.P. DELI & FUEL	BASOM	NY			ĺ	
162602	162622	526968	THE REZ/INDIAN RESV	BASOM	NY			į	
162603	162625	396973	PARKSIDE DRUG	BUFFALO	NY		120	•	
162605	162232	269012	D & M GROCERY	WATERLOO	NY				
162605	162232	763306	WOLCOTT BARGINE CTN	WOLCOTT	NY				
162606	162623	566892	2 CLANS SMOKESHOP	LAWTONS	NY		Λ		

11/27/96BUFHIVLD.XLS

Page 1

Source: https://www.industrydocuments.ucsf.edu/docs/kzny0000

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March 31

TO BE UTILIZED FOR RESIDUAL AMOUNTS FROM DORAL VAP/ NATIONAL PROMOTIONS AT IDENTIFIED HIGH VOLUME ACCOUNTS. ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION. DOF/AL STA DIVISION 1638 4,640 OFFERS (232 Displays) DIVISION ALLOCATION: MAKE NECESSARY CHANGES TO STORE LIST (ADD/REMOVE LOCATIONS) alndicate number of Offers :: (20 per Display)(to be placed SR TERR RR TERR ACCT ACCOUNT NAME ·CITY操語是實 STATE 180 NΗ 163805 163820 064556 FOODS PLUS CONV. PLAISTOW 180 SALEM NH 163805 163820 346403 POST TIME 180 NH 163805 163820 103069 R&B SUPERETTE PELHAM 180 PELHAM NH 163805 163820 103073 RAYS STATELINE MKT NH 104514 SHYERS LOBSTER POUND ISALEM 163805 163820 NH 702662 SIGNAL VARIETY PLAISTOW 163805 163820 180 SALEM NH 103056 TEXACO PAYSAVER 163805 163820 180 NH 689422 WORLD FAMOUS STATELN PELHAM 163805 163820 -86 NΗ 643741 AD&G VARIETY INC. FRANKLIN 163806 163826 80 NH 163806 163826 412188 CASE N KEG MEREDITH 80 677682 CASE N KEG LACONIA LACONIA NH 163826 163806 80 NH CONCORD 163806 163826 755792 CORNER MARKET <u> 579433 LACONIA SPA</u> LACONIA 163806 183826 180 HUDSON NH 163807 163823 490714 ANDY'S STATELINE 180 572626 AYOTTES STATELINE HUDSON NH 163807 163823 NH 180 MANCHESTER 486298 MS. MARKET 163824 163808

Page 2

TOTALS

uplated N31

4640

TOTAL LOCATIONS: 35

TO BE UTILIZED FOR RESIDUAL AMOUNTS FROM DORAL VAP/ NATIONAL PROMOTIONS AT IDENTIFIED HIGH VOLUME ACCOUNTS.

ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

								DORAL
DIVIS	ION 1	<u>638</u>		DIVISION ALLOCATI	ON:		-	4,640 OFFERS (232 Displays)
MAKE NE	CESSARY C	CHANGE	S TO STORE LIST (ADD/REN	10VE LOCATIONS)				
SR TERR		ACCT	ACCOUNT NAME	CITY				lndicate number of ⊙ffers (20 per Display) to be placed
163801	163827	679787	PAULS REDEMPTION CTR	DERBY	VT	V		80
163802	163821	230124	BOTTOMS UP	FITZWILLIAM	NH	_		80
163802	163821	643587	CHAS GEM	WINCHESTER	NH	4		80
163802	163821	104063	KULICKS SUPER MARKET	WINCHESTER	NH	И		80
163802	183821	552856	ONE STOP PLAZA CONV.	WINCHENDON	MA	H		×
163802	163821	230117	STATELINE GROCERY	FITZWILLIAM	NH	V		180
163802	163821	104065	THE BIG S	WINCHESTER	NH	H	/	180
163802	163821	104100	VALLEY MARINA	RINDGE	NH	4		SE Non VAP
163802	163822	559739	HARDSCRABBLE VAR.	GREENVILLE	NH	4		180
163802	163822	103172	RT. 13 STATELINE CON	BROOKLINE	NH			180
163802	163822	103186	STATE LINE VARIETY	GREENVILLE	NH	4	7	80
163802	163822	103182	THE COUNTRY MILE	GREENVILLE	NH	7		180
163803	163821	605251	5 STAR BEVERAGE	NORTH WALPOLE	NH	4		80
163803	163821	733076	RIVERSIDE GROCERY	W CHESTERFIELD	NH	4		180
163803	163821	278707	ROUTE 63 COUNTRY	HINSDALE	NH	J	/_	100
163804	163827	317529	BEVERAGE KING #1	WEST LEBANON	NH	4		80
163804	163827	630255	T&R SIDELINES	WEST LEBANON	NH	7		180
163805	163820	103059	BUTCHER BOY MKT	SALEM	NH	7		180
163805	163820	611422	FIRST CHANCE	PELHAM	NH	4		180

11/11/9697PACKS.XLS

Page 1

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DATAGRAB

ATTACHMENT 3: HIGH VOLUME DORAL PACKAGE PROMOTIONS

					 -		DORAL
DIVIS	<u>ION 1</u>	<u>622</u>		DIVISION ALLOCATION	ON:		4,320 OFFERS (216 Displays)
MAKE NE	CESSARY C	HANGE	S TO STORE LIST (ADD/REM	OVE LOCATIONS)		JMc ALLOCATION: 400 (20 Displays)	
SR ₃ TERR	RR TERR	ACCT	Vocontary	СПУ	STATE		s (20 per Display) to be placed
162201	162239		AHNAWATE CORNER ST	<u> </u>	NY		
162201	162239	088363	AKWESAANE TOB SHOP	ROOSEVELTOWN	NY		
162201	162239	520885	G & G TOBACCO	ROOSEVELTOWN	NY		
162201	162239	130280	OIONKWAONWE SMOKE S	ROOSEVELTOWN	NY		
162201	162280	522487	WILD BILL'S ONE STOP	HOGANSBURG	NY		
162201	163830	436499	B&M SMOKESHOP	HOGANSBURG	NY		
162201	163830	492340	GANIENKEH	ALTONA	NY		
162201	163830	539530	GRACE & ALLAN'S	BOMBAY	NY		
162201	163830	583694	J & B TOBACCO	HOGANSBURG	NY		
162201	163830	596086	J.E.N. TOBACCO	ВОМВАУ	NY		
162201	163830	562598	KANIENKEHAKA GAS	HOGANSBURG	NY		
162202	162239	171473	SHAMPINE'S TOBACCO/L	CARTHAGE	NY		
162203	162231	703515	C&C TOBACCO OUTLET	ITHACA	NY		
162203	162233	294072	ETC ETC	ONEONTA	NY		
162204	162223	651111	FAMILY FARM	SUSQUEHANNA	PA		
162204	162223	819485	ROBS COUNTRY MKT,INC	GREAT BEND	PA		
162204	162223	635914	SMOKIN JOES TOB SHOP	SUSQUEHANNA	PA ((JM)	JMc To Allocate
162204	162223	705046	SMOKIN JOES TOB SHOP	FRIENDSVILLE	PA ((ML)	JMc To Allocate

TO BE UTILIZED FOR RESIDUAL AMOUNTS FROM DORAL VAP/ NATIONAL PROMOTIONS AT IDENTIFIED HIGH VOLUME ACCOUNTS.

ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

.							DORAL
DIVIS	ION 1	<u>622</u>		DIVISION ALLOCAT	TION:		4,320 OFFERS (216 Displays)
MAKE NE	CESSARY (CHANGE	S TO STORE LIST (ADD/REN	10VE LOCATIONS)			JMc ALLOCATION: 400 (20 Displays)
SR TERR:	RR TERR	AÇCT-	ACCOUNT NAME	СПУ	STAT	E	Indicate number of Offers (20 per Display) to be placed
162204	162226	621026	DAHULICH DIST. INC.	ENDICOTT	NY		
162204	162226	763827	HES #32276	BINGHAMTON	NY		
162204	162228	310108	SHEDDENS WHOLESALE	FASSETT	PA		
162204	162228	676785	SMOKIN JOES	SAYRE	PA	(ML)	JMc To Allocate
162205	162230	641087	ONONDAGA NATION	NEDROW	NY		
162205	162230	477231	ONONDAGA NATION	NEDROW	NY		
162208	162220	422035	PIKES CREEK BEVERAGE	HUNLOCK CREEK	PA		
162208	162220	621400	SMOKE SIGNALS	PLAINS	PA		
162208	162222	291931	PLAZA BEVERAGE, INC.	PITTSTON	PA		
162209	162222	185719	BILLS SUPERMARKET	MOSCOW	PA		
162209	162223	660922	DISCOUNT TOBACCO SHP	PECKVILLE	PA		
162209	162225	517722	LAKE REGION IGA	HAWLEY	PA		
162209	162225	674333	SMOKIN JOES	WAYMART	PA	(ML)	JMc To Allocate
162209	162225	689353	SMOKIN JOES TOBACCO	E STROUDSBURG	PA	(JM)	JMc To Allocate
162210	162227	130056	TOBI CORP.	MIDDLETOWN	NY		
162210	162233	594068	CATSKILL DISCOUNT BV	LIBERTY	NY		
TOTAL L	OCATIO	NS: 34		TOTALS	\$ 199		0

TO BE UTILIZED FOR RESIDUAL AMOUNTS FROM DORAL VAP/ NATIONAL PROMOTIONS AT IDENTIFIED HIGH VOLUME ACCOUNTS.

FNITER	THE NUMBER	OF OFFERS TO	RE DI ACED	PER LOCATION.
CIAICK	THE MOUNDER	Or Orreks 10	DE FLACED	FER LOCATION.

l. McL	EAN			ALLOCATION:			400 OFFERS (20 Displays)	
R TERR F	R TERR	ACCT	ACCOUNT NAMES	Cony-sausses	STAT	TE LANGE	Indicate number of Offers (20 per Display) to be placed	
162204	162223	635914	SMOKIN JOES TOB SHOP	SUSQUEHANNA	PA	(JM)	120	
162204	162223	705046	SMOKIN JOES TOB SHOP	FRIENDSVILLE	PA	(ML)	100	
162204	162228	676785	SMOKIN JOES	SAYRE	PA	(JM)	80	
162209	162225	674333	SMOKIN JOES	WAYMART	PA	(JM)	40	
162209	162225	689353	SMOKIN JOES TOBACCO	E STROUDSBURG	PA	(JM)	60	
OTAL LO	OCATIO	NS: 5	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	TOTAL	S	i jireliyi	400	



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Page 1

AT IDEN	ITIFIED H	IIGH V	SIDUAL AMOUNTS FROLUME ACCOUNTS. FOFFERS TO BE PLACE		AOITA	IAL P	ROMOTIONS
							DORAL
DIVIS	<u> 10N 1</u>	623		DIVISION ALLOCA	TION:		1,360 OFFERS (68 Displays)
MAKE NE	CESSARY C	CHANGE	S TO STORE LIST (ADD/REN	OVE LOCATIONS)			
SR TERR		ACCT	ACCOUNT/NAME/	CITY	STATE:	Libration 1 to 1	Indicate number of Offers (20 per Display) to be placed
162301	0	724066	CIGARETTE WAREHOUSE	PLATTSBURGH	NY		
162301	163830	633761	MINOR'S DISCOUNT BEV	ST ALBANS	VΤ		
162302	162320	657371	BEVERAGE KING	BOMOSEEN	VΤ		
162302	162320	494957	POULTNEY CASH MARKET	POULTNEY	VΤ		
162302	162320	576908	WELLS TRADING POST	WELLS	VT		
162302	162325	114564	BILLMONTS COUNTRY ST	STAMFORD	VΤ		
162302	162325	386834	N BENNINGTON VARIETY	N BENNINGTON	VT		
162302	162325	114561	NEXT DOOR	POWNAL	VT		
162302	162325	623997	SHORT STOP VARIETY	BENNINGTON	VΤ		
162302	162325	114544	SMOKERS DEN	BENNINGTON	VT		
162303	162322	619977	COUNTRY FEED STORE	AMSTERDAM	NY		
162303	162324	130283	BEEBE'S SERVICE STA	SCHENECTADY	NY		
TOTAL L	OCATIO	NS: 12		TOTALS		1000	0

TO BE UTILIZED FOR RESIDUAL AMOUNTS FROM DORAL VAP/ NATIONAL PROMOTIONS AT IDENTIFIED HIGH VOLUME ACCOUNTS.

ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

			OFFERS TO BE FLACE			DORAL
DIVIS	ION 1	626		DIVISION ALLOCATI	ION:	240 OFFERS (12 Displays)
MAKE NE	CESSARY (HANGE	S TO STORE LIST (ADD/REI	MOVE LOCATIONS)		(INCLUDES CAA ALLOCATION)
5.56 3.546	<u></u>	7 Total			STATE 2	Indicate number of Offers (20 per Display) to be placed
162601	162625	765525	FRONTIER BEVERAGE	BUFFALO	NY	
162601	162626	363986	HANK'S SMOKE SHOP	LEWISTON	NY	
162601	162626	349196	JAY'S	LEWISTON	NY	
162601	162626	790191	MIKE'S TRADING POST	SANBORN	NY	
162601	162626	422076	NO BLANKET	SANBORN	NY	
162601	162626	349198	RANDY'S SMOKE SHOP	LEWISTON	NY	
162601	162626	303562	SMOKIN' JOES #1	SANBORN	NY	
162601	162626	630311	SMOKIN' JOES #3	LEWISTON	NY	
162601	162626	422077	SMOKIN' JOES #4	SANBORN	NY	
162601	162626	579200	SMOKIN' JOES V	SANBORN	NY	
162601	162629	031899	TZETZO BROS.	KENMORE	NY	
162602	162622	601185	49 EXPRESS	BASOM	NY	
162602	162622	197949	JAN'S TOBACCO SHOP	BASOM	NY	
162602	162622	598116	T.P. DELI & FUEL	BASOM	NY	
162602	162622	526968	THE REZ/INDIAN RESV	BASOM	NY	
162603	162625	396973	PARKSIDE DRUG	BUFFALO	NY	
162605	162232	269012	D & M GROCERY	WATERLOO	NY	
162605	162232	763306	WOLCOTT BARGINE CTN	WOLCOTT	NY	
162606	162623	566892	2 CLANS SMOKESHOP	LAWTONS	NY	

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			OTTERS TO BETERCE			DORAL		
<u>DIVIS</u>	<u> 10N 1</u>	626		DIVISION ALLOCATI	ON:	240 OFFERS (12 Displays)		
MAKE NE	CESSARY C	HANGES	TO STORE LIST (ADD/REM	OVE LOCATIONS)		(INCLUDES CAA ALLOCATION)		
\$ 1.5A	و المعالمة		A CONTRACT TO SERVE AND ASSESSMENT OF THE SERVE ASSESS	CITY	STATE	Indicate number of Offers (20 per Display) to be place		
162606	162623	521624	CROSSROADS	VERSAILLES	NY			
162606	162623	263886	DARREN'S BEARCLAW	IRVING	NY			
162606	162623	502516	IROQUOIS SMOKE SHOP	GOWANDA	NY			
162606	162623	536774	JR'S SMOKESHOP	IRVING	NY			
162606	162623	687893	NATIVE PRIDE	IRVING	NY			
162606	162623	521674	OMNI ENTERPRISES II	IRVING	NY			
162606	162623	509388	ROSEINE'S	GOWANDA	NY			
162606	162623	566889	SANDY'S PLACE	GOWANDA	NY			
162606	162623	128513	SENECA HAWK TOBACCO	IRVING	NY			
162606	162623	440187	TRIPLE J TOBACCO	IRVING	NY			
162606	162623	422357	WOLF'S RUN	IRVING	NY			
162606	162627	269621	JONES SMOKE SHOP	BATH	NY			
162606	162628	460523	ANTONE'S	SALAMANCA	NY			
162606	162628	665431	ANTONE'S II	SALAMANCA	NY			
162606	162628	480762	BEARCLAW TRADING PST	STEAMBURG	NY			
162606	162628	675069	COLDSPRING SMOKE&GA	STEAMBURG	NY			
162606	162628	341824	HOAG'S SMOKESHOP III	SALAMANCA	NY			
162606	162628	368567	KEN'S SMOKESHOP	LIMESTONE	NY			
162606	162628	482404	KENS LOCAL SMOKESHOP	SALAMANCA	NY			

			· · · · · · · · · · · · · · · · · · ·				DORAL		
DIVIS	SION	<u> 1626</u>		DIVISION ALLOCAT	ION:		240 OFFERS (12 Displays)		
MAKE NE	CESSARY (CHANGE	S TO STORE LIST (ADD/REN	MOVE LOCATIONS)			(INCLUDES CAA ALLOCATION)		
SR TERR	RR T ERR :	ACCT 4	ACCOUNT NAME	CITY			Indicate number of Offers (20 per Display) to be placed		
162606	162628	389411	LOIS HOAG II	KILL BUCK	NY				
162606	162628	673510	OIL SPRINGS CORNERS	CUBA	NY				
162606	162628	328435	OJ'S SMOKESHOP	STEAMBURG	NY				
162606	162628	675068	RICHARDS SMOKESHOP	STEAMBURG	ŅY				
162606	162628	340601	RON'S SMOKESHOP	ALLEGANY	NY				
162606	162628	442094	SENECA HAWK PETRO	SALAMANCA	NY				
162606	162628	686767	SENECA JUNCTION	CARROLLTON	NY				
162606	162628	324640	SENEKA SMOKE & CRAFT	SALAMANCA	NY				
162606	162628	715424	WHITE MTN TOBACCO	STEAMBURG	NY				
162607	162228	182876	PRESTONS COLONIAL	LAWRENCEVILLE	PA				
162607	162621	553089	COUNTY MKT. 64303	WARREN	PA				
162607	173240	844454	COUNTY MARKET	PUNXSUTAWNEY	PA				
162607	173243	175007	SHOP N SAVE MARKET	DU BOIS	PA				
TOTAL L	COCATO	VS: 51		TOTALS		a the gar	0		

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ATTACHMENT 3: HIGH VOLUME DORAL PACKAGE PROMOTIONS

						DORAL
DIVISION 1638				DIVISION ALLOCATION:		4,640 OFFERS (232 Displays)
MAKE NE	CESSARY (CHANGE	S TO STORE LIST (ADD/REN	OVE LOCATIONS)		
SR TERR	RRITERR	ACCT	ACCOUNT NAME	СПУ		Indicate number of Offers (20 per Display) to be placed
163801	163827	679787	PAULS REDEMPTION CTR	DERBY	Vī	
163802	163821	230124	BOTTOMS UP	FITZWILLIAM	NH	
163802	163821	643587	CHAS GEM	WNCHESTER	NH	
163802	163821	104063	KULICKS SUPER MARKET	WINCHESTER	NH	
163802	163821	552856	ONE STOP PLAZA CONV.	WINCHENDON	MA	
163802	163821	230117	STATELINE GROCERY	FITZWILLIAM	NH	
163802	163821	104065	THE BIG S	WINCHESTER	NH	
163802	163821	104100	VALLEY MARINA	RINDGE	NH	
163802	163822	559739	HARDSCRABBLE VAR.	GREENVILLE	NH	
163802	163822	103172	RT. 13 STATELINE CON	BROOKLINE	NH	
163802	163822	103186	STATE LINE VARIETY	GREENVILLE	NH	
163802	163822	103182	THE COUNTRY MILE	GREENVILLE	NH	
163803	163821	605251	5 STAR BEVERAGE	NORTH WALPOLE	NH	
163803	163821	733076	RIVERSIDE GROCERY	W CHESTERFIELD	NH	
163803	163821	278707	ROUTE 63 COUNTRY	HINSDALE	NH	
163804	163827	317529	BEVERAGE KING #1	WEST LEBANON	NH	
163804	163827	630255	T&R SIDELINES	WEST LEBANON	NH	
163805	163820	103059	BUTCHER BOY MKT	SALEM	NH	
163805	163820	611422	FIRST CHANCE	PELHAM	NH	

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ATTACHMENT 3: HIGH VOLUME DORAL PACKAGE PROMOTIONS

TO BE UTILIZED FOR RESIDUAL AMOUNTS FROM DORAL VAP/ NATIONAL PROMOTIONS AT IDENTIFIED HIGH VOLUME ACCOUNTS. ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION. DORAL **DIVISION 1638** DIVISION ALLOCATION: 4,640 OFFERS (232 Displays) MAKE NECESSARY CHANGES TO STORE LIST (ADD/REMOVE LOCATIONS) Indicate number of Offers SR TERR RR TERR ACCT ACCOUNTINAME (20 per Display) to be placed STATE網络工 163805 163820 064556 FOODS PLUS CONV. PLAISTOW INH 163805 163820 346403 POST TIME SALEM ΝH 163805 163820 103069 R&B SUPERETTE PELHAM NH 163805 163820 103073 RAYS STATELINE MKT PELHAM NH 163805 104514 SHYERS LOBSTER POUND ISALEM 163820 lnн 163805 163820 702662 SIGNAL VARIETY PLAISTOW NΗ 163805 163820 103056 TEXACO PAYSAVER SALEM NH 163805 163820 689422 WORLD FAMOUS STATELN PELHAM NH 163806 163826 643741 AD&G VARIETY INC. FRANKLIN NΗ 163806 163826 412188 CASE N KEG MEREDITH NH 163806 163826 677682 CASE N KEG LACONIA LACONIA NH 163806 163826 755792 CORNER MARKET CONCORD NH 163806 163826 579433 LACONIA SPA LACONIA NH 163807 163823 490714 ANDY'S STATELINE HUDSON NH 163807 163823 572626 AYOTTES STATELINE HUDSON NH 163808 163824 486298 MS. MARKET MANCHESTER NH

TOTAL LOCATIONS: 35

TOTALS